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Give and Take (Paperback) Why Helping Others Drives Our Success. By Adam Grant. Penguin Books, 9780143124986, 320pp. Publication Date: March 25, 2014. Other Editions of This Title: Digital Audiobook (4/8/2013) Hardcover (4/9/2013) Hardcover, Japanese (1/1/2014) Compact Disc (2/1/2014)

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Givers tend to help whenever the benefits to others exceed personal costs.

3. Takers = Tends to be self-focused, evaluating what other people can offer them. Takers tend to help others...

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depends on how we approach and interact with others. Every time we interact with another person, we have a choice to make, do we claim as much value as we can, or contribute without worrying about what we receive in return.

## **Book Review: Give and Take - Why Helping Others Drives Our ...**

Adam Grant sends a message to the world in his book 'Give and Take: Why Helping Others Drives Our Success.' The message is that success doesn't have to come at others expense! Grant is a talented storyteller and researcher. He earned his Bachelors from Harvard University and received his Masters and PhD from the University of Michigan.

## **5 Insightful Notes From 'Give & Take' by Adam Grant (2020)**

Give and Take highlights what effective networking, collaboration, influence, negotiation, and leadership skills have in common. This landmark book opens up

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an approach to success that has the power to transform not just individuals and groups, but entire organizations and communities.

## **Adam Grant | GIVE AND TAKE**

At work, givers are the supportive people who enjoy sharing their expertise and helping the careers of others. They share their networks and business contacts and give their time to mentoring people. Studies by Adam Grant have shown the higher we look up the corporate ladder the more givers we find. Giving brings with it one significant risk.

## **Adam Grant's Give and Take, a Short Summary ...**

“In an era of business literature that drones on with the same-old, over-used platitudes, Adam Grant forges brilliant new territory. Give and Take helps readers understand how to maximize their effectiveness and help others simultaneously. It will serve as a new



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framework for both insight and achievement.

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But in today's dramatically reconfigured world, success is increasingly dependent on how we interact with others. In Give and Take, Adam Grant, an award-winning researcher and Wharton's highest-rated professor, examines the surprising forces that shape why some people rise to the top of the success ladder while others sink to the bottom.

## **Give and take : why helping others drives our success ...**

This is a summary of Adam M. Grant's New York Times and Wall Street Journal bestseller, Give and Take: Why Helping Others Drives Our Success. Named one of the best books of 2013 by Amazon, the Financial Times, and the Wall Street Journal- as well as one of Oprah's riveting reads, Fortune's must-read business books, and the Washington

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## **Give and Take: A Revolutionary Approach to Success by Adam ...**

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“Give and Take defines a road to success marked by new ways of relating to colleagues and

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